

# **Session 15: Equity Valuation I**

Fall 2025

# Outline

- Balance sheet valuation concepts
- Fundamental (intrinsic) value
- The Dividend Discount Model
  - Zero dividend growth
  - Constant dividend growth—the Gordon Growth Model

# Balance Sheet Valuation

## ➤ **Book value:**

the net worth of a company as shown on its balance sheet. It's the difference between the book value of the firm's assets and the firm's liabilities

## ➤ **Liquidation value:**

the money you can make when you break up the firm by selling its assets, paying back its liabilities (debt) and distributing the remainder to the shareholders. It is a lower bound on market value

If market value is below the liquidation value, the firm becomes an attractive takeover prey (i.e.: It would be profitable for a corporate raider to take it over and liquidate it).

## ➤ **Replacement cost:**

It is the cost of replacing all the firm's assets and liabilities.

If market price is far above replacement cost, competitors are likely to move into this business (Tobin's  $q$  is 1 in the long-run)

# Book-to-Market ratio

Balance Sheet, Intel 2004 (Book values, \$billions)

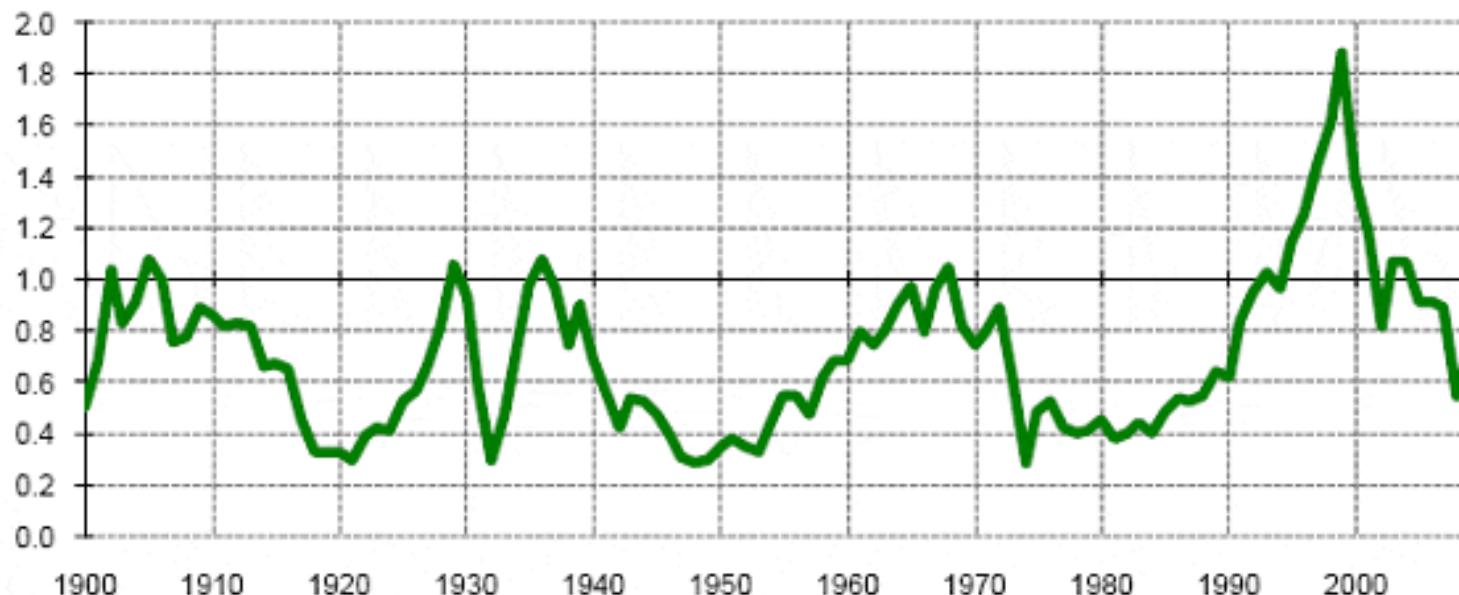
Assets:	\$52.39	Liabilities:	\$12.03
		Equity:	\$40.36
Total:	\$52.39	Total:	\$52.39

- There are 5.6 billion shares outstanding  
→  $40.36/5.6 = \$7.20$  book value per share
- The market value per share is \$21.48  
→ Book-to-market ratio is  $7.20/21.48 = 0.34$
- Growth firms: low B/M ratio, e.g. Intel (new economy)
- Value firms: high B/M ratio, e.g. utilities (old economy)

# Tobin's q

Tobin's q = market value / replacement value

**Tobin's Q Ratio, 1900 – June 26, 2009**



What's the difference between replacement cost and book value?  
Inflation!

# Warren Buffett

- “**Intrinsic value** (or fundamental value) is an all-important concept that offers the only logical approach to evaluating the relative attractiveness of investments and businesses. Intrinsic value can be defined simply: It is the discounted value of the cash that can be taken out of a business during its remaining life.”
- Example: Book value/intrinsic value of a college education

# Fundamental/Intrinsic Value

A stock is a claim to future dividends

- Consider the distribution of next year's dividend,  $D_1$ , and price,  $P_1$
- Find the required rate of return,  $k$ , with CAPM
- Fundamental-value of the stock at time 0 is  $V_0$ :

$$V_0 = \frac{E(D_1) + E(P_1)}{1 + k} \Leftrightarrow k = \frac{E(D_1) + E(P_1)}{V_0} - 1$$

- Suppose that there is a mispricing,  $P_0 \neq V_0$ , then expected HPR:

$$E[r] = \frac{E(D_1) + E(P_1)}{P_0} - 1 \neq k$$

# Fundamental vs. Actual Value

- Suppose
  - ✓ The current stock price is \$48
  - ✓ We expect next year's price and dividend to be \$52 and \$4
  - ✓ The beta of the stock is 1.2
  - ✓ The risk free rate is 6%
  - ✓ The expected market excess return is 5%
- Compute the **required rate of return** and **expected holding period return**

# Dividend Discount Model

- Assume that the market is efficient so that the price,  $P_0$ , equals the fundamental value,  $V_0$
- Use the fundamental value equation repeatedly:

$$\begin{aligned}V_0 &= \frac{E(D_1) + E(P_1)}{1+k} = \frac{E(D_1)}{1+k} + \frac{E(P_1)}{1+k} \\&= \frac{E(D_1)}{1+k} + \frac{E(D_2) + E(P_2)}{(1+k)^2} \\&= \frac{E(D_1)}{1+k} + \frac{E(D_2)}{(1+k)^2} + \frac{E(D_3)}{(1+k)^3} + \frac{E(D_4)}{(1+k)^4} + \dots\end{aligned}$$

# Zero Dividend Growth

➤ Suppose that dividends are constant

$$E(D_1) = D_0, E(D_2) = D_0, \text{ etc.}$$

➤ Using the DDM:

$$\begin{aligned} V_0 &= \frac{E(D_1)}{1+k} + \frac{E(D_2)}{(1+k)^2} + \frac{E(D_3)}{(1+k)^3} + \dots \\ &= \frac{D_0}{1+k} + \frac{D_0}{(1+k)^2} + \frac{D_0}{(1+k)^3} + \dots \\ &= \frac{D_0}{k} = \frac{E(D_1)}{k} \end{aligned}$$

# Constant Dividend Growth

- Gordon Growth Model (GGM)
- Suppose that expected dividends grow at a rate  $g$   
 $E(D_1) = (1+g)D_0$ ,  $E(D_2) = (1+g)^2D_0$ , etc.
- Using the DDM:

$$\begin{aligned}V_0 &= \frac{E(D_1)}{1+k} + \frac{E(D_2)}{(1+k)^2} + \frac{E(D_3)}{(1+k)^3} + \dots \\&= \frac{D_0(1+g)}{1+k} + \frac{D_0(1+g)^2}{(1+k)^2} + \frac{D_0(1+g)^3}{(1+k)^3} + \dots \\&= \frac{D_0(1+g)}{k-g} = \frac{E(D_1)}{k-g}\end{aligned}$$

# An Example

- Suppose  $E(D_1) = \$4$ ,  $r_f = 6\%$ ,  $\beta = 1.2$ ,  $(E[r_M] - r_f) = 5\%$ ,  $g = 4\%$ 
  - $k = r_f + \beta(E[r_M] - r_f) = 6\% + 1.2(5\%) = 12\%$
  - $P_0 = V_0 = E(D_1)/(k-g) = 4/(0.12-0.04) = \$50.00$
- Sensitivity analysis (50% increase in one variable)
  - Suppose  $E(D_1) = \$6$ , then  $P_0 = \$75.00$
  - Suppose  $r_f = 9\%$ , then  $P_0 = \$36.36$
  - Suppose  $(E[r_M] - r_f) = 7.5\%$ , then  $P_0 = \$36.36$
  - Suppose  $\beta = 1.8$ , then  $P_0 = \$36.36$
  - Suppose  $g = 6\%$ , then  $P_0 = \$66.67$

# Valuation Ratios Under the GGM

- Price-dividend ratio

$$\frac{P_0}{D_0} = \frac{1+g}{k-g}$$

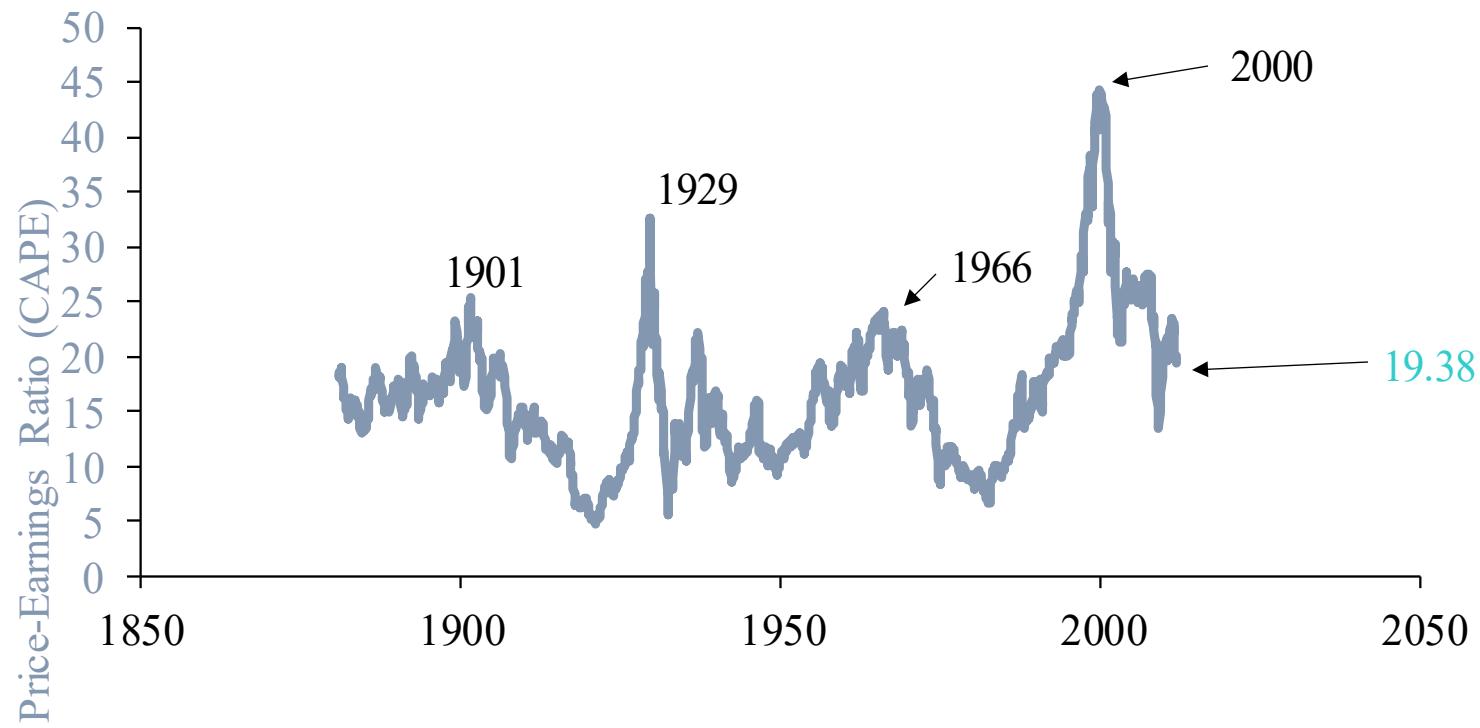
- Price-earnings ratio

- $D_0 = (1-b)E_0$  with “earnings retention ratio” of b

$$\frac{P_0}{E_0} = \frac{(1+g)(1-b)}{k-g}$$

- Price-to-book ratio (market-to-book ratio)
- Price-to-sales ratio

# U.S. (Trailing) P/E Ratio



# Conclusion

Under a few simple assumptions we can develop an intuitive stock valuation model that depends on

- Current earnings
- Future earnings (growth)
- Discount rates (TVM and risk)

# Assignments

- Reading
  - BKM: Chapter 13
  - Problems: 13.2-13.3, 13.5-13.7, 13.11-13.16, CFA 13.1-13.2
- Assignments
  - Problem Set 4 due 29<sup>th</sup> October (Session 18)